

DAVID ZETLAND

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CONTACT INFORMATION

Address: Agricultural & Resource Economics
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RESEARCH PHILOSOPHY

My fields of interest are resource, development and experimental economics. I emphasize the applied microeconomics of these fields, and my primary analytical lens is the formation, evolution and function of institutions in these areas.

Many of my research ideas come from everyday life—an odd question in search of a sensible explanation. I work from an inductive perspective—using different economic techniques (econometrics, experiments, neoclassical theory, game theory, etc.) and ideas from political science, psychology, history and sociology—to tell a story that's sensible enough to match participants' intuition yet rigorous enough to be logically complete.

EDUCATIONAL HISTORY

Apr 2008 Ph.D. (Agricultural and Resource Economics), University of California, Davis.
Dissertation: Conflict and Cooperation within an Organization: A Case Study of the Metropolitan Water District of Southern California under the guidance of Richard J. Sexton (chair), Stephen R. Boucher, Richard E. Howitt and Stephan Kroll
Fields: Economics of Development, Environment & Resources, and Industrial Organization. Overall GPA = 3.65

Dec 2003 M.S. (Agricultural and Resource Economics), University of California, Davis.

Mar 1991 B.A. (Business-Economics, *Phi Beta Kappa*, *Magna cum Laude*, Departmental Honors, Honors College), University of California, Los Angeles.

ACADEMIC EMPLOYMENT

Fellow UC Berkeley (1+1 years): S.V. Ciriacy-Wantrup Postdoctoral Fellowships in Natural Resource Economics and Political Economy, working with Michael Hanemann.

Visiting Fellow Mercatus Center (2 months): Research on regulation and water management with Richard Williams and Karol Boudreaux.

Research Asst.	Richard Howitt (6 quarters): Performed research on various water issues and assisted in preparation of manuscript on positive mathematical programming.
Teaching Asst.	Development (3 qtrs), Intermediate Micro (3 qtrs) and Capital Budgeting (1 qtr): Prepared and led weekly discussion sections, held office hours and review sessions, and graded exams and homework.

WORKING PAPERS

Click on titles to access papers at SSRN. "*" = submitted.

Sep 08*	Teaching Economic Principles: Algebra, Graph or Both? (with Carlo Russo and Navin Yavapolkul)
Jun 08*	The Real Estate Market Index
Mar 08*	Focal Points in Public Goods Games: Explicit Information Increases Reciprocation
Jan 08*	An Auction Market for Journal Articles (with Jens Prüfer)
Sep 07	The Effects of Endogenous Exchange Rates on Behavior in Public Goods Experiments (with Stephan Kroll)
Jun 07	Don't Shoot the Middleman! Agent Quality and Effective Delivery of International Aid
Jun 03	Killing the Golden Goose? Tourism and Deforestation in Nepal
Jan 03	Markets for Afghan Opium and U.S. Heroin

BOOK CHAPTERS

Mar 08	"Do Water Managers Cooperate in Public Goods Games?" [<i>Submitted</i>]
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POPULAR PRESS

Sep 08	Guest blogger at Freakonomics
Aug 08	Guest blogger at Environmental Economics (also May 2008)
Jul 08	Guest Appearance on Fox Business Channel
Jul 08	There Is No Water Shortage on forbes.com
Oct 05	Free Trade Can Be Fair Trade. <i>Natural Choices: The Davis Co-Op Newsletter</i> . Page 7. "Internationalized" version: Free Trade Can Be Fair Trade <i>Global View</i> . 2005/IV: 20-21.

REVIEWER

Environmental and Resource Economics, National Science Foundation

GRANTS AND FUNDING

2006	Giannini Foundation Research Minigrant (\$10,000) and Jastro-Shields Graduate Research Scholarship (\$2,500)
2005	Giannini Foundation Research Minigrant (\$10,000), FTE GEFL fellow (\$1,000), Jastro-Shields Graduate Research Scholarship (\$1,000) and Hayek Fund for Scholars (\$250)
2004	Jastro-Shields Graduate Research Scholarship (\$600)
2002	Graduate Opportunity Fellowship (\$25,000)

SELECTED CONFERENCE AND SEMINAR ACTIVITIES

Dissertation	Presenter of my dissertation work—in various forms—at eight extramural seminars and conferences.
Development	Attendee and presenter at last four Pacific Development conferences.
ISNIE	Attendee, presenter and discussant at the last four conferences of the International Society for New Institutional Economics.
Department	Presenter of about ten papers and leader of about five workshops.
Summer Schools	2007: “Economics of Corruption” (ICCR, University of Passau, Germany); 2005: “Institutional Economics in the 21 st Century” (AFEE, Colorado State University); “Economics for Leaders” (FTE, Claremont University); “Economics, Extra-legal Protection and Organized Crime” (ESD, Steyr, Austria); “Social Change Workshop for Graduate Students” (IHS, University of Virginia); 2004: “Graduate Student Program in Experimental Economics” (IFREE, George Mason University); and 2003: “Free-Market Environmentalism” (PERC, Bozeman, MT)

PERSONAL DETAILS

Personal	39 year old male
Citizenship	United States and United Kingdom (European Union)
Languages	French (6/10), Italian (3/10) and Spanish (3/10).
Hobbies	Travel, photography, motorcycles, philosophy and cats
Sports	Swimming, soccer, hiking and camping

REFERENCES

Stephen R. Boucher (boucher@primal.ucdavis.edu; 530-752-1527)
Associate Professor, Department of Agricultural and Resource Economics
University of California, Davis 95616 USA

Michael Hanemann (hanemann@are.berkeley.edu; 510-841-6443)
Chancellor's Professor, Department of Agricultural & Resource Economics and
Goldman School of Public Policy. Director, California Climate Change Center
University of California, Berkeley 94720 USA

Richard E. Howitt (howitt@primal.ucdavis.edu; 530-752-1521)
Professor and Chair, Department of Agricultural and Resource Economics
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Stephan Kroll (stephan.kroll@colostate.edu; 970-491-0887)
Assistant Professor, Department of Agricultural and Resource Economics
Colorado State University, Fort Collins 80523 USA

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